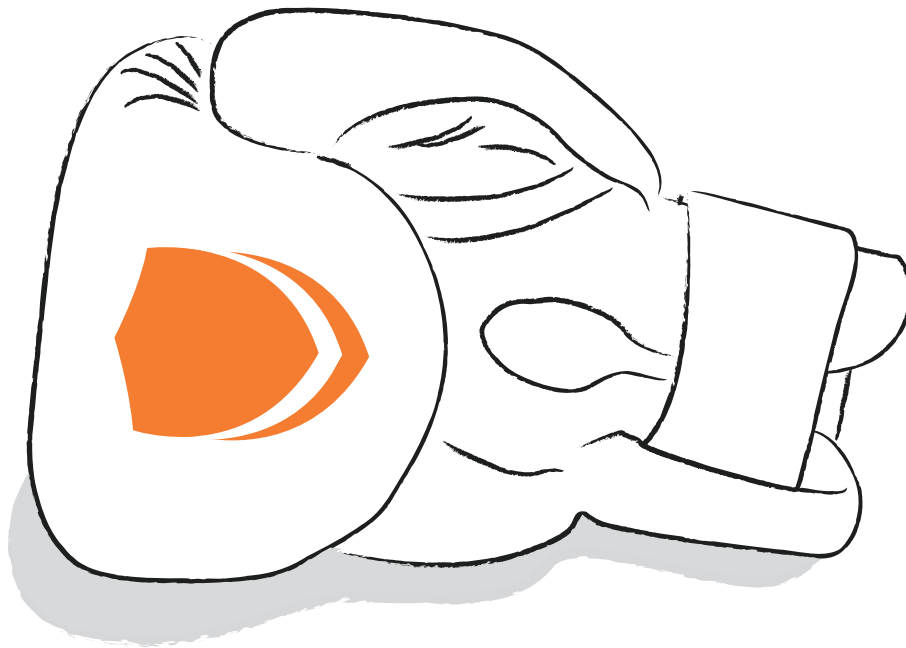


# Price Match



Quick Guide to using  
Price Match on Inertia

## Step 1:

Log onto Inertia as usual and select BestQuote.

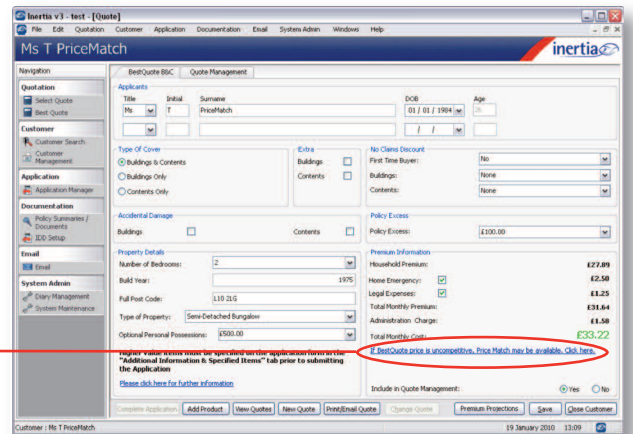
## Step 2:

Enter the client's details as normal remembering a Price Match quote is only valid when produced on a like for like basis with the client's existing cover.

If the quote offered already beats your client's current premium then continue to apply as normal.

Only if the initial quote is not competitive should you continue to Price Match.

For eligible postcodes, a link informing you a Price Match may be available will be shown under the 'Total Monthly Cost'. Click on the link to perform a Price Match.



## Step 3:

A window will open where additional information is required to see if our original quote can be discounted using Price Match.

Select from the drop down list who the client is currently insured with.

Confirm that the policy has been in force at least 12 months.

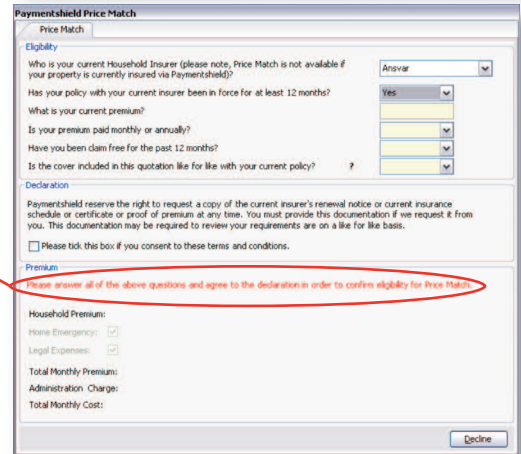
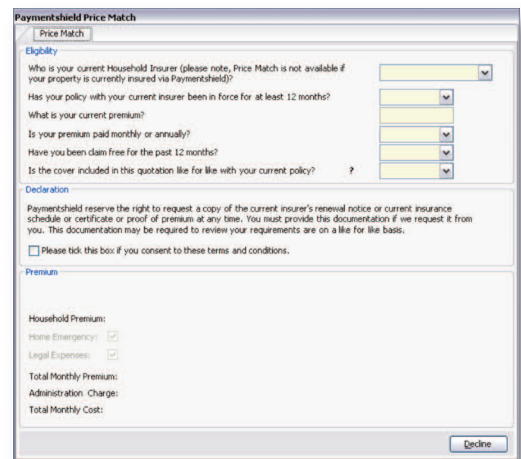
Enter the client's current premium and confirm if this figure is a monthly or annual amount.

Confirm that the client has been claim free 12 months.

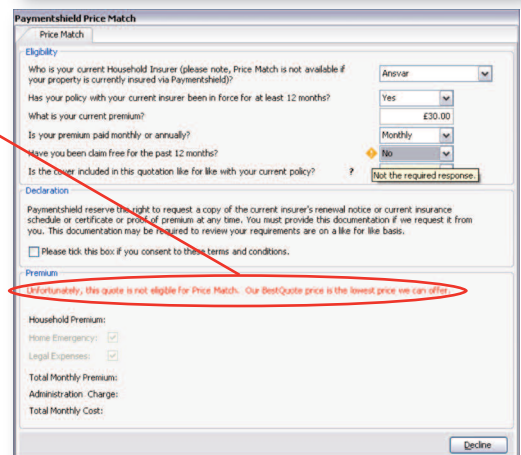
Confirm that the quote is like for like (click on the question mark if you need more information regarding like for like).

Read the declaration to the client and tick the box to confirm it is understood.

If any of the questions have not been answered you will see an error message at the bottom of the screen, advising you that all the questions must be answered to confirm eligibility for Price Match.



If the client is not eligible for Price Match you will be provided with an error message advising that our BestQuote price is the lowest price we can offer.



If our initial BestQuote price already beats the client's current price this will be displayed in the premium section and you will need to press 'Decline' to return to the original quotation.

**Paymentshield Price Match**

Price Match

Eligibility

Who is your current Household Insurer (please note, Price Match is not available if your property is currently insured via Paymentshield)?

Has your policy with your current insurer been in force for at least 12 months?

What is your current premium?

Is your premium paid monthly or annually?

Have you been claim free for the past 12 months?

Is the cover included in this quotation like for like with your current policy?

Declaration

Paymentshield reserve the right to request a copy of the current insurer's renewal notice or current insurance schedule or certificate or proof of premium at any time. You must provide this documentation if we request it from you. The documentation may be required to review your requirements are on a like for like basis.

Please tick this box if you consent to these terms and conditions.

Premium

**BestQuote beats the client's current price!**

Household Premium:

Home Emergency:

Legal Expenses:

Total Monthly Premium:

Administration Charge:

Total Monthly Cost:

## Step 4:

Where the client is eligible for Price Match and Paymentshield has been able to beat their existing premium the new price will be shown in green.

**Paymentshield Price Match**

Price Match

Eligibility

Who is your current Household Insurer (please note, Price Match is not available if your property is currently insured via Paymentshield)?

Has your policy with your current insurer been in force for at least 12 months?

What is your current premium?

Is your premium paid monthly or annually?

Have you been claim free for the past 12 months?

Is the cover included in this quotation like for like with your current policy?

Declaration

Paymentshield reserve the right to request a copy of the current insurer's renewal notice or current insurance schedule or certificate or proof of premium at any time. You must provide this documentation if we request it from you. The documentation may be required to review your requirements are on a like for like basis.

Please tick this box if you consent to these terms and conditions.

Premium

We have used Price Match to beat your client's current price.

Household Premium: **£25.67**

Home Emergency:  **£2.50**

Legal Expenses:  **£1.25**

Total Monthly Premium: **£29.42**

Administration Charge: **£1.58**

Total Monthly Cost: **£31.00**

Press 'Accept' to proceed with this quotation and return to the BestQuote screen.

**Inertia v3 - test - [Quote]**

Ms T PriceMatch

Navigation: BestQuote BSC | Quote Management

Applications

Title: Initial Surname: PriceMatch DOB: 01 / 01 / 1984 Age: 25

Customer

Customer Search: Customer Management

Application

Application Manager

Documentation

Policy Summaries / Documents: DOC Setup

Email

System Admin: Diary Management: System Maintenance

Type Of Cover: Buildings & Contents (selected), Buildings Only, Contents Only

Extra: Buildings, Contents

No Claims Discount: First Time Buyer: No

Buildings: None, Contents: None

Accidental Damage: Buildings, Contents

Policy Excess: £100.00

Property Details: Number of Bedrooms: 2, Build Year: 1975, Full Post Code: L10 2JG, Type of Property: Semi-Detached Bungalow, Optional Personal Possessions: £300.00

Premium Information: Household Premium: £25.67, Home Emergency: £2.50, Legal Expenses: £1.25, Total Monthly Premium: £29.42, Administration Charge: £1.58, Total Monthly Cost: **£31.00**

Higher value items must be specified on the application form in the "Additional Information & Specified Items" tab prior to submitting the Application. [Please click here for further information.](#)

Include in Quote Management:  Yes  No

Customer: Ms T PriceMatch | 19 January 2010 13:14

Inertia will then confirm the best premium available and whether Price Match has been applied. Please note you will not be able to further discount a quote that has already been Price Matched.

## Step 5:

Follow the normal process to submit the policy. You will be asked to enter the client's current policy number within the application questions for audit purposes.

For further assistance using Inertia please contact our Inertia Support Team on **08450 615 200** or for more information on how Price Match can help grow your earnings please contact our Internal Sales Team on **08450 615 700**.